

Specialty drugs are now the largest and fastest-growing segment of the U.S. pharmacy market and will continue to grow by 8% per year due to new specialty products coming to market, continued expansion of the specialty population and the increasing costs of these medications.¹ Clients need a growth partner with the flexibility to evolve solutions that address high-cost conditions. These types of large-scale challenges are what spark innovation at Cigna to offer solutions that confront the rising cost of specialty medications – and its impact on total medical costs for clients.

Cigna Pathwell SpecialtysM addresses one of our clients' top health care cost drivers – specialty medications – and allows them to reinvest in their employees, helping make healthcare more afforable. This new solution helps control specialty spend across the medical and pharmacy benefit, where specialty drugs are obtained and administered, and by coordinating care for customers who need our support the most.

Big impact of specialty medication use under medical and pharmacy benefits:

Each year, plans spend **75x** more to cover a specialty patient vs. a non-specialty patient.²

4% of the population requires specialty medications but these drugs drive **65%** of the total drug spend and **19%** of total health care spend.³

Value delivered with Cigna Pathwell Specialty:4

- Less than **0.2%** of customers impacted
- Clients experience **~15%** savings on average for medical specialty drugs in addition to existing specialty management programs
- Up to **\$60** per member per year (PMPY) or **1%** total medical cost (TMC) savings

One integrated specialty solution powered by several key components. Here's how Cigna Pathwell Specialty works. >>

Your New Growth Plan.



As our new standard specialty solution, Cigna Pathwell Specialty is made up of several components, including:

Cigna Pathwell Specialty Network.

Our new, robust national network of more than 28,000 quality Open Access Plus (OAP) providers⁵ is focused on giving our customers access to clinically appropriate and affordable locations to receive their medical specialty infusions or injections. If a provider is not in the network, they have the option to obtain the specialty drug from an in-network specialty pharmacy and administer it in their office.

Personalized support and guidance.

Our Care Managers are highly trained nurses who have a 360 degree view of the customer, their benefits and their condition. When customers are out-of-network, this free, high-touch service conducts proactive outreach to customers and works directly with doctor's offices and treatment locations to ensure they are using in-network benefits – all so the customer can focus on their health and well-being.

Optimized Drug Coverage Management.

By building on years of experience preferencing drugs across the medical and pharmacy benefit, Cigna Pathwell Specialty strengthens its capabilities by effectively managing the use of new-to-market specialty medications and removing egregiously priced drugs. Clients may see improved savings when customers and providers are directed to clinically appropriate, cost-effective alternative medications that promote the same positive outcomes.



Cigna Pathwell Specialty is Cigna's new approach to managing complex specialty conditions and the rising costs associated with them. All clients will be enrolled at no additional cost.

Contact your Cigna Representative to learn more.

- 1. Stephen West and David Filstein. Outlook for Health System-Based Specialty Pharmacy in 2022 and Beyond. January 20, 2022. https://www.pharmacytimes.com/view/outlook-for-health-system-based-specialty-pharmacy-in-2022-and-beyond (Accessed 1/12/23.)
- 2. Express Scripts, an Evernorth Company, Book of Business data, 2021, (30 day supply monthly=\$3,173.60 specialty Rx, \$40.85 traditional Rx). Results may vary.
- 3. Cigna National Trend Report, 2022. Results vary by client.
- 4. Cigna analysis 2022 based on Commercial National Book of Business. Individual results and savings will vary and are not guaranteed. Savings vary by market and utilization.
- 5. Number of providers as of February 2023. Subject to change. "Provider" means an in-network specialty pharmacy the customer's doctor orders their medication from or the place (location) where they have their treatment done.



Your New Growth Plan.

Product availability may vary depending on location and plan type and is subject to change. All group insurance policies and benefit plans contain exclusions and limitations. For costs and complete details of coverage, contact your Cigna representative.

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